

Brian Daniel Eisenberg | Brian.Eisenberg@gmail.com | +1 206.294.8205

Objectives

Work with outstanding people. Be challenged. Learn new things. Do amazing work. Make a difference.

Experience

Technical Director, Digital Yalo LLC [2019 - present, Remote]

Serve as the "go to" technical resource at Yalo for top management, PMs, Operations, Creative, and Development for timely and comprehensive IT, technical, and strategic assessments; as well as input and feedback on just about any topic or client-facing challenge, requirement, or issue. My wide range of technical knowledge and experience helps drive effectiveness, efficiency and streamline client projects.

Managing Director, Endicott Enterprises, LLC [2018 - 2019, Tonasket, WA]

Oversee and manage back-office operations, accounting, payroll, HR, social media / marketing, vendor relations, inventory management, and IT/tech across the House of Cannabis Ecosystem with locations in Tonasket, Carlton, and Tacoma, WA. Define and own internal processes to drive efficiency and improve customer service and support.

Technical Operations Manager, Precision Extraction. [2015 - 2017, Riverside, WA]

Oversee and manage customer support, technical operations, and professional services. Manage team of technicians responsible for installation, training, operations, support, and maintenance of the Precision product portfolio. Define and own internal processes to drive efficiency and improve customer service and support.

Managing Partner, Eastlake Associates LLC. [2004 - 2015, Seattle, WA]

Responsible for all aspects of owning, managing and maintaining 11 apartment units in downtown Seattle, WA.

Senior Solutions Engineer, Software AG Inc. [2008 - 2011, Bellevue, WA]

Member of elite 4-person Research and Development team with CEO and Executive Board sanctioned charter to support operations, drive revenue, efficiency, and growth across the Global Software AG ecosystem. Owner and manager of mission critical business processes and knowledge sharing systems.

Senior Systems Engineer, Software AG Inc. [2007 - 2008, Bellevue, WA]

Supported Worldwide Sales organization with innovative end to end solutions. Conceptualized and delivered customized product demonstrations and Executive level presentations to drive revenue and meet quarterly/annual quotas. Sales Excellence Awarded Software AG / webMethods President's Club 2007.

Systems Engineer, webMethods Inc. [2006 - 2007, Bellevue, WA]

One of three members of the "Solution Center", a strategic "SWAT" team responsible for driving sales, supporting the Global Systems Engineering Sales organization in achieving multimillion dollar quarterly revenue objectives.

Senior Product Manager, webMethods Inc. [2000 - 2006, Bellevue, WA]

Managed product development lifecycle and general release of the webMethods Product Suite. Internet Standards Expert and accomplished speaker at industry, technical, and educational conferences and events.

Program Manager, Microsoft, Inc. [1998 - 1999, Redmond, WA]

Developed and managed the Visual Studio Intranet Knowledge Sharing Portal and Web site to support lead program management during the release of the Visual Studio 6.x and 7.x product suite.

Education

Master of Library and Information Science, University of Washington. [1999, Seattle, WA]

Focus on complex information and knowledge sharing systems, database design, and Internet standards.

Bachelor of Science, Lewis & Clark College. [1996, Portland, OR]

Dual emphases in botany and plant physiology with a focus on native Pacific Northwest species. Additional coursework in American History of the Pacific Northwest and personal exploration of Ceramic Arts.

Professional References

Dr. Harry Bruce, Dean Emeritus & Professor, Information School, University of Washington

harryb@uw.edu, <https://ischool.uw.edu/people/faculty/profile/harryb>

Pete Carlson, VP Engineering, Software AG

northbeachpete@gmail.com, <https://www.linkedin.com/in/carlsonpete>

Kevin Heiderich, Co-Owner, Endicott Enterprises, LLC

et2kah@gmail.com